

# NORTHLAND FOREST PRODUCTS, INC.

9300 Litho Lane Manassas, VA 20110

Tel: (703) 393-7500 | Fax: (703) 393-7330 | Web Site: www.northlandforest.com

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| <p><b>ASH</b></p> <p>4/4 \$2.65</p> <p>4/4 RIFT \$3.65</p> <p>4/4 CAMBIA \$4.00</p> <p>8/4 \$3.25</p> <p>8/4 CAMBIA \$4.60</p> <p>16/4 \$4.65</p> <p><b>BASSWOOD</b></p> <p>4/4 \$2.30</p> <p>10/4 \$3.00</p> <p><b>A. R. CEDAR</b></p> <p>4/4 \$2.50</p> <p><b>YELLOW BIRCH</b></p> <p>4/4 \$3.15</p> <p>4/4 CURLY \$5.10</p> <p>7/8 S2SR1E \$3.60</p> <p><b>CHERRY</b></p> <p>4/4 \$5.55</p> <p>4/4 10"+ \$6.30</p> <p>4/4 12"+ \$6.80</p> <p>4/4 CURLY \$6.75</p> <p>4/4 QSAWN \$6.75</p> <p>5/4 \$5.80</p> <p>6/4 \$5.95</p> <p>8/4 \$6.20</p> <p>10/4 \$6.45</p> <p>12/4 \$6.85</p> <p>16/4 \$7.60</p> <p>7/8 S2SR1E \$5.95</p> <p><b>CYPRESS</b></p> <p>4/4 SELECT \$3.00</p> <p>8/4 \$4.00</p> <p><b>EASTERN WHITE PINE</b></p> <p>4/4 DSEL+BTR \$3.00</p> <p>8/4 DSEL+BTR \$3.60</p> <p><b>RED GRANDIS</b></p> <p>*4/4 \$4.25</p> <p>*5/4 \$4.50</p> <p>*8/4 \$5.00</p> <p><b>HICKORY</b></p> <p>4/4 \$2.50</p> | <p><b>HONDURAS MAHOGANY</b></p> <p>*4/4 \$8.00</p> <p>*5/4 \$8.50</p> <p>*6/4 \$8.75</p> <p>*8/4 \$9.00</p> <p>*12/4 \$10.50</p> <p><b>AFRICAN MAHOGANY</b></p> <p>*4/4 \$6.00</p> <p>*8/4 \$7.00</p> <p><b>HARD MAPLE</b></p> <p>4/4 \$4.05</p> <p>4/4 CURLY \$5.90</p> <p>4/4 BIRDSEYE \$6.00</p> <p>5/4 \$4.20</p> <p>6/4 \$4.35</p> <p>8/4 \$4.60</p> <p>10/4 \$5.65</p> <p>12/4 \$5.85</p> <p>7/8 S2SR1E \$4.45</p> <p><b>SOFT MAPLE</b></p> <p>4/4 \$3.15</p> <p>4/4 WORMY \$2.85</p> <p>4/4 CURLY \$5.50</p> <p>5/4 \$3.30</p> <p>5/4 WORMY \$2.95</p> <p>6/4 \$3.45</p> <p>8/4 \$3.75</p> <p>8/4 CURLY \$6.40</p> <p>12/4 \$4.80</p> <p>12/4 CURLY \$9.50</p> <p>7/8 S2SR1E \$3.55</p> <p><b>RED OAK</b></p> <p>4/4 \$3.50</p> <p>4/4 CAMBIA \$4.50</p> <p>4/4 10"+ \$3.80</p> <p>4/4 QSAWN \$4.90</p> <p>5/4 \$4.15</p> <p>5/4 QSAWN \$5.50</p> <p>6/4 \$4.30</p> <p>8/4 \$4.80</p> <p>12/4 \$6.30</p> <p>7/8 S2SR1E \$3.95</p> <p>7/8 S2SR1E 10"+ \$4.25</p> <p>4/4 CURLY \$5.00</p> <p>3/4 4" S4S \$1.55 LN/FT</p> <p>3/4 5" S4S \$2.05 LN/FT</p> <p>3/4 6" S4S \$2.40 LN/FT</p> <p>3/4 8" S4S \$2.85 LN/FT</p> <p>3/4 10" S4S \$3.95 LN/FT</p> <p>3/4 12" S4S \$4.75 LN/FT</p> | <p><b>WHITE OAK</b></p> <p>4/4 \$3.75</p> <p>4/4 QSAWN \$5.35</p> <p>4/4 CURLY \$5.75</p> <p>5/4 \$4.20</p> <p>5/4 QSAWN \$5.75</p> <p>6/4 \$4.40</p> <p>6/4 QSAWN \$6.45</p> <p>8/4 \$5.50</p> <p>8/4 QSAWN \$7.50</p> <p>12/4 \$7.15</p> <p>7/8 S2SR1E \$4.15</p> <p><b>YELLOW POPLAR</b></p> <p>3/4 4" S4S \$0.95 LN/FT</p> <p>3/4 5" S4S \$1.15 LN/FT</p> <p>3/4 6" S4S \$1.35 LN/FT</p> <p>4/4 6" S4S \$1.65 LN/FT</p> <p>3/4 8" S4S \$1.80 LN/FT</p> <p>3/4 10" S4S \$2.50 LN/FT</p> <p>3/4 12" S4S \$2.70 LN/FT</p> <p>4/4 \$2.05</p> <p>4/4 10"+ \$2.50</p> <p>4/4 CAMBIA \$3.25</p> <p>5/4 \$2.15</p> <p>5/4 CAMBIA \$3.35</p> <p>6/4 \$2.25</p> <p>6/4 CAMBIA \$3.50</p> <p>8/4 \$2.35</p> <p>8/4 CAMBIA \$3.75</p> <p>10/4 \$2.60</p> <p>12/4 \$2.90</p> <p>16/4 \$3.20</p> <p>7/8 S2SR1E \$2.35</p> <p><b>SPANISH CEDAR</b></p> <p>*4/4 \$6.00</p> <p>*8/4 \$6.75</p> <p><b>WALNUT</b></p> <p>4/4 \$6.00</p> <p>4/4 10"+ PREMIUM \$10.00</p> <p>4/4 CURLY \$9.25</p> <p>4/4 PREMIUM \$8.00</p> <p>5/4 \$6.35</p> <p>5/4 PREMIUM \$8.50</p> <p>6/4 \$6.45</p> <p>6/4 PREMIUM \$9.00</p> <p>8/4 \$7.25</p> <p>8/4 PREMIUM \$10.00</p> <p>8/4 CURLY \$10.75</p> <p>12/4 \$10.00</p> <p>16/4 \$10.75</p> |
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PRICES PER BD/FT  
FAS/SEL GRADE  
UNLESS NOTED

HOURS  
MONDAY - SATURDAY 8:00 - 4:00

\*FSC CERTIFIED  
\*\*CERTIFIED AND NON-  
CERTIFIED AVAILABLE

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## INFORMATION

WE DO NOT HAVE A MINIMUM PURCHASE REQUIREMENT.

WE KILN DRY OUR RETAIL LUMBER TO ABOUT 8% MOISTURE CONTENT.

WE ACCEPT VISA, MASTERCARD, CHECK AND CASH.

WE DO NOT SET UP ACCOUNTS FOR PAYMENT.

WE ALREADY OFFER LOW PRICES AND DO NOT GIVE FURTHER DISCOUNTS UNLESS A CUSTOMER PURCHASES OVER 2000 BOARD FEET, AT ONCE, OF ONE THICKNESS AND SPECIES.

WE WILL ONLY CUSTOM PLANE LUMBER FOR CUSTOMERS PURCHASING 500' OR MORE OF ONE THICKNESS AND SPECIES.

## BOARD FOOTAGE

OUR LUMBER IS SOLD BY THE BOARD FOOT. ONE BOARD FOOT = 1"X12"X12".

TO FIGURE OUT HOW MANY BOARD FEET ARE IN A PIECE OF LUMBER, MULTIPLY THE THICKNESS X THE WIDTH X THE LENGTH, AND DIVIDE THAT BY 12.

(FOR EXAMPLE: 2"X6"X8'=96 DIVIDED BY 12=8 BOARD FEET) MULTIPLY THE BOARD FOOTAGE BY THE PRICE TO GET THE COST.

## MEASUREMENT OF HARDWOOD LUMBER

OUR HARDWOOD LUMBER IS MEASURED ON THE NET BOARD FOOTAGE BASIS, AND NO ALLOWANCE FOR SHRINKAGE IS ADDED. PLEASE MAKE SURE WHEN COMPARING OUR PRICES THAT IT IS ALSO BASED ON MEASUREMENT AFTER KILN DRYING WITH NO ADD-ON BOARD FOOTAGE FOR SHRINKAGE.

## RANDOM WIDTH AND RANDOM LENGTH SPECIFICATIONS

HARDWOOD LUMBER COMES RANDOM WIDTH AND RANDOM LENGTH. FOR EXAMPLE, HARDWOODS ARE NORMALLY PILED IN RANDOM LENGTHS 6'-16' LONG AND RANDOM WIDTHS 4" AND WIDER AND 6" AND WIDER, ACCORDING TO THE N.H.L.A. INSPECTION RULES FOR THE GRADE AND SPECIES IN QUESTION.

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